

# BlackRock TCP Capital Corp. Investor Presentation Quarter Ended September 30, 2018

# **Forward Looking Statements**

Prospective investors considering an investment in BlackRock TCP Capital Corp. should consider the investment objectives, risks and expenses of the Company carefully before investing. This information and other information about the Company are available in the Company's filings with the Securities and Exchange Commission ("SEC"). Copies are available on the SEC's website at www.sec.gov and the Company's website at http://www.tcpcapital.com. Prospective investors should read these materials carefully before investing.

This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on estimates, projections, beliefs and assumptions of management of the Company at the time of such statements and are not guarantees of future performance. Forward-looking statements involve risks and uncertainties in predicting future results and conditions. These forward-looking statements do not meet the safe harbor for forward-looking statements pursuant to Section 27A of the Securities Act or Section 21E of the Securities Exchange Act. Actual results could differ materially from those projected in these forward-looking statements due to a variety of factors, including, without limitation, changes in general economic conditions or changes in the conditions of the industries in which the Company makes investments, risks associated with the availability and terms of financing, changes in interest rates, availability of transactions, and regulatory changes. Certain factors that could cause actual results to differ materially from those contained in the forward-looking statements are included in the "Risks" section of the Company's shelf registration statement declared effective on June 15, 2018, and the Company's subsequent periodic filings with the SEC. Copies are available on the SEC's website at www.sec.gov and the Company's website at http://www.tcpcapital.com. Forward-looking statements are made as of the date of this presentation, or as of the prior date referenced in this presentation, and are subject to change without notice. The Company has no duty and does not undertake any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information, or otherwise.



## BlackRock TCP Capital Corp - Key Highlights

As of September 30, 2018

#### Who we are

### What we do

### How we do it

Advised by
Tennenbaum Capital Partners
with a 20 year history of success in
direct lending

Value-oriented investing focused on middle-market direct lending

\$1.6 billion diversified portfolio primarily composed of directly originated senior secured floating rate loans with 11.7% weighted average effective yield on debt portfolio<sup>(1)</sup>

80+ team members, plus an Advisory Board of senior operating executives

Consistent
dividend coverage
in all 26 quarters as a public

company

**Diversified low cost of financing** with \$1.0 billion
leverage program at a 4.27%
weighted average interest rate

BlackRock platform provides a broad origination network, information advantage, and access to a demonstrated set of proprietary investment opportunities

Outperformed the
Wells Fargo BDC Index by 23% since
IPO driven by strong historical
returns

Strong governance and shareholder alignment with an investor friendly advisory fee and share purchases by management and the board

Past performance does not guarantee future returns.



<sup>(1)</sup> Weighted average annual effective yield includes amortization of deferred debt origination and end-of-term fees and accretion of original issue discount, but excludes market discount, any prepayment and make-whole fee income, and any debt investments that are distressed or on non-accrual status. Weighted average effective yield on the total portfolio (including debt investments that are distressed or on non-accrual status and equity investments) was 11.3% as of 9/30/2018.

# Third Quarter 2018 Highlights

As of September 30, 2018

### **Dividend Coverage**

### Net investment income of \$0.42; dividends of \$0.36 per share

#### **Portfolio**

- Effective yield on the debt portfolio increased to 11.7%<sup>(1)</sup>
- 92% of the total portfolio consists of senior secured debt
- 92% of the debt portfolio is floating rate

# Asset Coverage Ratio

 Board of Directors approved a decrease in the asset coverage requirement from 200% to 150% percent, effective on the earlier of November 7, 2019 or approval of the Company's shareholders

### **Advisory Fee**

- Along with modifying our asset coverage requirement, we expect to:
  - Lower the base management fee on assets financed with leverage above 1.0x debt to equity to 1.0% from 1.5%
  - Lower the incentive fee rate to 17.5% and the cumulative total return hurdle to 7%

### **Rating Agency Action**

Moody's initiated coverage of TCPC at investment grade<sup>(2)</sup>

### **Advisor Acquisition**

TCPC's advisor merged with BlackRock, effective August 1, 2018



<sup>(1)</sup> Weighted average annual effective yield includes amortization of deferred debt origination and end-of-term fees and accretion of original issue discount, but excludes market discount, any prepayment and make-whole fee income, and any debt investments that are distressed or on non-accrual status. Weighted average effective yield on the total portfolio (including debt investments that are distressed or on non-accrual status and equity investments) was 11.3% as of 9/30/2018.

<sup>(2)</sup> Coverage initiated November 7, 2018

Past performance does not guarantee future returns.

### Well-Covered and Consistent Dividend

- Net investment income of \$0.42 per share in Q3 2018
  - Quarterly dividend of \$0.36 per share paid on September 28, 2018
- Declared Q4 2018 dividend of \$0.36 per share
  - Payable on December 31, 2018 to holders of record as of December 17, 2018
- Dividend covered in all 26 quarters since inception

	2012(1,2)	2013	2014	2015	2016	2017	1Q 2018	2Q 2018	3Q 2018
Per Share									
Regular dividend	\$1.04	\$1.43	\$1.44	\$1.44	\$1.44	\$1.44	\$0.36	\$0.36	\$0.36
Net investment income	\$1.42	\$1.65	\$1.55	\$1.64	\$1.51	\$1.59	\$0.37	\$0.41	\$0.42
Regular dividend coverage	137%	115%	108%	114%	105%	110%	103%	114%	117%
Special dividend	\$0.05	\$0.10	\$0.10						

<sup>(1)</sup> Incentive compensation was waived prior to January 1, 2013.

There is no guarantee that quarterly distributions will continue to be made at historical levels.

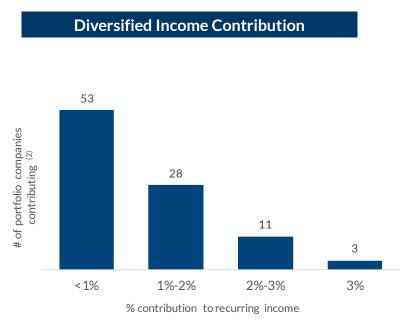


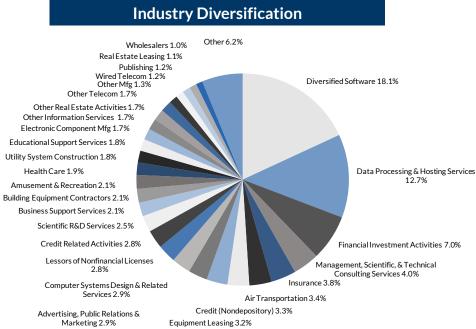
<sup>(2)</sup> Dividends and net investment income in 2012 reflect the 3 quarters post-IPO (Q2, Q3 and Q4).

# **Conservatively Positioned and Diversified Portfolio**

- \$1.6 billion portfolio fair value
- Majority of our portfolio companies contribute <1% to recurring income</li>

- 92% of portfolio is senior secured debt
- 11.7% weighted average effective yield on debt portfolio<sup>(1)</sup>





Past performance does not guarantee future returns.

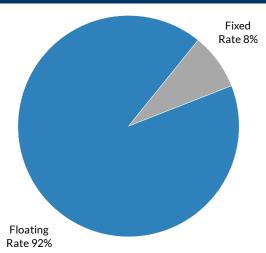


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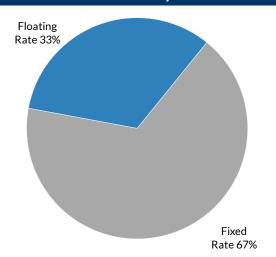
<sup>(2)</sup> Excludes equity investments

# **Strategically Positioned Balance Sheet**

### **Primarily Floating Rate Asset Portfolio**



### **Liabilities Primarily Fixed Rate**



#### Positive annual impact on net income of base rate increases in interest rates<sup>(1)</sup>:

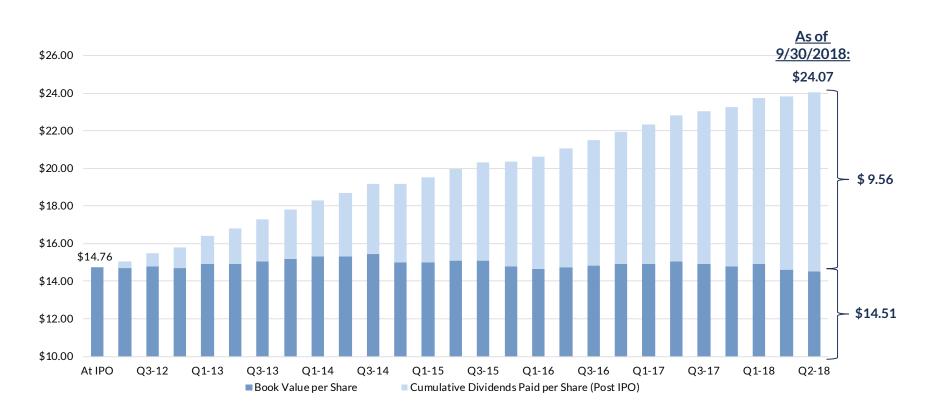
Basis Point Change	Net Investment Income	Net Investment Income Per Share
Up 300 basis points	+\$31,636,199	+\$0.54
Up 200 basis points	+\$21,090,799	+\$0.36
Up 100 basis points	+\$10,545,400	+\$0.18
Down 100 basis points	(\$10,396,735)	(\$0.18)
Down 200 basis points	(\$15,503,607)	(\$0.26)

<sup>(1)</sup> Assumes concurrent contractual rate resets for assets and liabilities, and excludes the related incentive compensation impact. Actual results may differ. Please refer to page 73 of the Company's 10-Q as of September 30, 2018.



# **Strong Track Record of Positive Performance**

### **Book Value per Share and Dividends Paid**

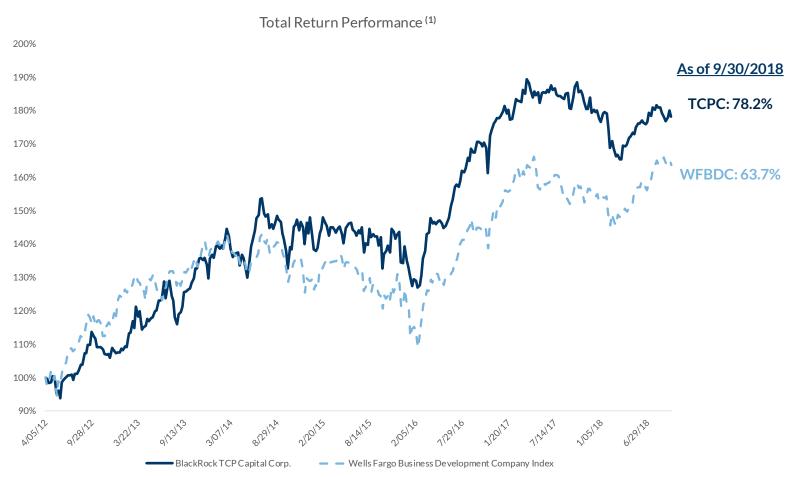


Past performance does not guarantee future returns.



# **TCPC** Relative Outperformance

### Out-performed the Wells Fargo BDC Index by 23% since our IPO



<sup>(1)</sup> Assumes a fixed investment on April 6, 2012 in BlackRock TCP Capital Corp. and the Wells Fargo Business Development Company Index. Assumes all dividends are reinvested on the respective dividend payment dates without commissions. The WFBDC Index is a float adjusted, capitalization-weighted Index that is intended to measure the performance of all Business Development Companies that are listed on the New York Stock Exchange or Nasdaq and satisfy specified capitalization and other eligibility requirements. It is not possible to invest directly in an unmanaged index. Source: FactSet



# Summary of Advisor's Transaction with BlackRock

# Management of BlackRock TCP Capital Corp. Continues with Same Team, Greater Resources

- Effective August 1, 2018, Tennenbaum Capital Partners, LLC, our investment advisor (the "Advisor"), merged with and into an indirect wholly-owned subsidiary of BlackRock, Inc. ("BlackRock"), with the Advisor being the surviving entity.
- The same team that has been responsible for the investment operations of TCPC since inception has continued to focus on executing the same investment strategies and process subsequent to the transaction closing.
- In addition to the Advisor's significant experience in private credit origination and underwriting, TCPC shareholders benefit from BlackRock's global scale, industry expertise and portfolio and risk management capabilities.

### **Competitive Advantages of BlackRock**

BlackRock's \$6.4<sup>(1)</sup> trillion investment platform creates substantial scale and scope that seeks to provide insight, access, and expertise in sourcing and underwriting differentiated investment opportunities

### **Global Credit Expertise**

- More than \$90 billion<sup>(1)</sup> in AUM across credit asset classes globally
- 155+(1) Global Credit investment professionals

### **Information Edge**

- Broad access to management teams
- Full transparency into the portfolios and upcoming pipeline of investments

### **One Stop Shop**

- Full range of strategies and risk profiles
- Global presence: North America, Europe and Asia

### Dedicated Team with Experience

- Cycle-tested team with 19 years average experience
- Over two decades managing global credit strategies

### **Differentiated Sourcing**

- One of the largest credit counterparties globally
- Insight into upcoming investment opportunities with the ability to be selective

### **Strong Risk Management**

- Risk and Quantitative Analysis (RQA) provides dedicated risk oversight
- Leverages Aladdin, BlackRock's proprietary investment management system

(1) As of September 30, 2018



### TCP Now a Part of BlackRock's Global Credit Platform

### Global Credit AUM: More than \$90 billion<sup>(1)</sup>

### Leveraged Finance

- High Yield
- Bank Loans
- CLOs

#### **Multi-Strategy Credit**

- Credit Strategies Income
- Credit Plus
- Commingled SMAs
- Long Short Credit

#### **Private Credit**

- Middle Market Investing
- Opportunistic Debt
- Specialty Finance
- Core Distressed

**BlackRock Investment Institute** 

Risk & Quantitative Analysis

Aladdin, including "Aladdin-for-Alternatives"

(1) As of September 30, 2018, includes committed capital.



# **Quarterly Operating Results**

	Three Months Ended (Unaudited; dollar amounts in thousands, except per share data)									
	9/	30/2018		/30/2018		3/31/2018		/31/2017		9/30/2017
Investment income										
Interest income	\$	49,348	\$	48,318	\$	43,825	\$	46,424	\$	42,341
Lease income		74		74		74		71		74
Dividend income		59		29		18		237		-
Other income						298		375		874
Total investment income		49,481		48,421		44,215		47,107		43,289
Expenses										
Interest and other debt expenses		10,072		10,104		9,642		9,004		8,213
Management and advisory fees		6,265		6,178		5,706		5,937		5,611
Incentive fee		6,128		5,987		5,391		N/A	(1)	N/A
Administrative expenses		600		597		597		597		597
Legal fees, professional fees and due diligence expenses		625		580		434		358		288
Other expenses		1,279		1,029		880		1,259		1,012
Total expenses		24,969		24,475		22,650		17,155		15,721
Net investment income before taxes		24,512		23,946		21,565		29,952		27,568
Excise taxes								36		
Net investment income		24,512		23,946		21,565		29,916		27,568
Net realized and unrealized gain (loss)		9,320		(19,828)		5,624		(10,283)		(7,436)
Incentive allocation distributions		N/A (	1)	N/A (:	1)	N/A (1	L)	(5,983)		(5,514)
Net increase in net assets to common equity	\$	15,192	\$	4,118	\$	27,189	\$	13,650	\$	14,618
Earnings per share	\$	0.26	\$	0.07	\$	0.46	\$	0.23	\$	0.25
Net investment income per share <sup>(2)</sup>	\$	0.42	\$	0.41	\$	0.37	\$	0.41	•	0.38
Dividend per share	\$	0.36	\$	0.36	\$	0.36	\$	0.36		0.36
Weighted average common shares outstanding	5	8,806,049		58,823,534		58,844,381		58,809,888		58,792,204
Ending common shares outstanding	5	8,800,001		58,813,014		58,836,148	:	58,847,256		58,792,364

<sup>(1)</sup> Effective January 1, 2018, incentive compensation is paid as a fee. Prior to January 1, 2018, incentive allocation was paid as a partnership allocation and distribution. Refer to Note 3 of the financial statements included in Form 10-Q for the period ended September 30, 2018.



<sup>(2)</sup> After incentive compensation and taxes

# **Financial Highlights**

(\$ per share)	<b>Q3 2018</b> unaudited)		<b>Q2 2018</b> unaudited)	(	<b>Q1 2018</b> unaudited)		<b>Q4 2017</b> unaudited)		Q3 2017 unaudited)
Net investment income	0.42		0.41		0.37		0.41		0.38
Net realized & unrealized gains (losses)	(0.16)		(0.34)		0.09		(0.18)		(0.13)
Net increase in net assets from operations	0.26		0.07		0.46		0.23		0.25
Dividend paid	(0.36)		(0.36)		(0.36)		(0.36)		(0.36)
Premium on issuance of securities	-		-		-		-		-
Net asset value	14.51		14.61		14.90		14.80		14.92
	 Q3 2018		Q2 2018		Q1 2018		Q4 2017	Q3 2017	
Total fair value of investments (000s)	\$ 1,560,113	\$	1,613,831	\$	1,620,388	\$	1,514,533	\$	1,528,750
Number of portfolio companies	95		97		97		96		97
Average investment size (000s)	\$ 16,422	\$	16,637	\$	16,705	\$	15,776	\$	15,760
Debt/equity ratio <sup>(1)</sup>	.79x		.83x		.77x		.75x		.68x
Debt/equity ratio, net of cash <sup>(1)(2)</sup>	.75x		.80x		.76x		.67x		.68x

<sup>(1)</sup> Excludes SBIC debt, which is exempt from regulatory asset coverage requirements

<sup>(2)</sup> Net of trades pending settlement

# **Portfolio Highlights**

Asset Mix of the Investment Portfolio (in thousands)	Q3 2018	Q2 2018	Q1 2018		Q4 2017		Q3 2017
Senior secured debt	\$ 1,433,044	\$ 1,490,181	\$ 1,505,586	\$	1,404,729	\$	1,463,295
Junior debt	43,277	43,009	42,750		41,008		-
Equity	83,792	80,641	72,052		68,796		65,455
Total investments	1,560,113	1,613,831	1,620,388	_	1,514,533	_	1,528,750
Portfolio Activity (in thousands)	Q3 2018	Q2 2018	Q1 2018		Q4 2017		Q3 2017
Gross new commitments	\$ 163,734	\$ 124,821	\$ 169,069	\$	213,034	\$	245,683
Exits (includes repayments)	 211,468	 113,281	 70,968	_	221,613	_	158,060
Net commitments	(47,734)	 11,540	 98,101	_	(8,579)	_	87,623



# **Quarterly Balance Sheets**

(in thousands, except per share data) ASSETS		9/30/2018 (unaudited)		6/30/2018 (unaudited)		3/31/2018 (unaudited)		<b>12/31/2017</b> (audited)		9/30/2017 (unaudited)	
Investments at fair value	\$	1,560,113	\$	1,613,831	\$	1,620,388	\$	1,514,533	\$	1,528,750	
Cash and cash equivalents		90,283		27,592		13,737		86,625		71,930	
Accrued interest income		22,517		23,388		21,147		19,368		19,850	
Receivable for investments sold		59		7,938		199		431		13,414	
Other assets		12,237		12,004		10,145		8,465		8,171	
Total assets		1,685,209		1,684,753		1,665,616		1,629,422		1,642,115	
LIABILITIES											
Debt, net of unamortized issuance costs	\$	764,349	\$	802,094	\$	768,655	\$	725,200	\$	665,378	
Payable for investments purchased		53,041		7,457		1,405		16,475		85,545	
Interest payable		5,445		8,253		5,164		7,772		4,527	
Incentive allocation payable		6,128		5,987		5,391		5,983		5,514	
Other liabilities		3,233		1,780		8,426		3,264		3,754	
Total liabilities		832,196		825,571		789,041		758,694		764,718	
NET ASSETS	\$	853,013	\$	859,182	\$	876,575	\$	870,728	\$	887,397	
NET ASSETS PER SHARE	\$	14.51	\$	14.61	\$	14.90	\$	14.80	\$	14.92	



# **Investor Friendly Advisory Fee Structure**

	BlackRock TCP Capital Corp. ( <u>Existing</u> )	BlackRock TCP Capital Corp. ( <u>Proposed</u> )	Average Externally Managed BDC <sup>(1)</sup>
Base Management Fee	<ul> <li>1.5% on gross assets (less cash and cash equivalents)</li> </ul>	<ul> <li>1.5% up to 1.0x debt to equity; 1.0% above 1.0x debt to equity. Based on gross assets (less cash and cash equivalents)</li> </ul>	■ 1.50% - 1.75% on gross assets
Incentive Fee Hurdle	<ul> <li>8% annualized total return on NAV, cumulative (infinite) lookback</li> </ul>	<ul> <li>7% annualized total return on NAV, cumulative (infinite) lookback</li> </ul>	<ul> <li>7% annualized NII return on NAV, no lookback</li> </ul>
Incentive Compensation	<ul> <li>Capital Gains: 20% of cumulative net realized gains less net unrealized depreciation, subject to a <u>cumulative</u> (infinite), <u>annualized 8% total</u> <u>return</u> hurdle</li> </ul>	<ul> <li>Capital Gains: 17.5% of cumulative net realized gains less net unrealized depreciation, subject to a <u>cumulative</u> (infinite), <u>annualized 7% total</u> <u>return</u> hurdle</li> </ul>	<ul> <li>Capital Gains: 20% of cumulative net realized gains less net unrealized depreciation</li> </ul>
	<ul> <li>Ordinary Income: 20% subject to a <u>cumulative</u> (<u>infinite</u>), annualized</li> </ul>	<ul> <li>Ordinary Income: 17.5% subject to a <u>cumulative</u> (<u>infinite</u>), annualized 7%</li> </ul>	<ul> <li>Ordinary Income: 20% subject to quarterly hurdle rate calculated</li> </ul>

√ Subject to cumulative high water mark

total return hurdle

8.0% total return hurdle

quarterly

<sup>(1)</sup> Source: SEC filings. Represents average fee structure for publicly traded, externally managed BDCs with a market capitalization of more than \$200 million as of September 30, 2018.

# **Diversified Sources of Funding**

#### As of September 30, 2018

Source	Capacity	Drawn Amount	Available	Pricing	Maturity
SVCP 2022 Facility	\$125.0mm	\$50.0mm	\$75.0mm	L + 2.25%	Feb-22
2019 Convertible Notes	\$107.4mm <sup>(1)</sup>	\$107.4mm	-	5.25%	Dec-19
2022 Convertible Notes	\$137.8mm <sup>(2)</sup>	\$137.8mm	-	4.625%	Mar-22
2022 Notes	\$174.5mm <sup>(3)</sup>	\$174.5mm	-	4.125%	Aug-22
TCPC Funding Facility	\$300.0mm	\$204.0mm	\$96.0mm	L + 2.00% <sup>(4)</sup>	May-22
SBA Debentures	\$150.0mm	\$98.0mm	\$52.0mm	2.77% (5)	2024-2028
Total leverage	\$994.7mm	\$771.7mm	\$223.0mm	<b>4.27%</b> (6)	
Cash			\$90.3mm		
Net settlements			\$(53.0)mm		
Unamortized debt issuance costs		\$(7.4)mm			
Net leverage		\$764.3mm	\$260.3mm		

### TCPC is investment grade rated by Standard & Poor's and Moody's

- (1) \$108 million par. Carrying value shown.
- (2) \$140 million par. Carrying value shown.
- (3) \$175 million par. Carrying value shown.
- (4) Subject to certain funding requirements.
- (5) Weighted average interest rate, excluding fees of 0.36% or 0.35%.
- (6) Combined weighted-average interest rate on amounts outstanding as of September 30, 2018.





### **Contact Information**

### **Investor Relations**

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### **Transfer Agent**

EQ Shareholder Services (800) 468-9716 (from U.S.) (651) 450-4064 (from outside U.S.) www.shareowneronline.com

