

# **TCP Capital Corp. Investor Presentation** Quarter Ended June 30, 2017

### **Forward Looking Statements**

Prospective investors considering an investment in TCP Capital Corp. should consider the investment objectives, risks and expenses of the Company carefully before investing. This information and other information about the Company are available in the Company's filings with the Securities and Exchange Commission ("SEC"). Copies are available on the SEC's website at www.sec.gov and the Company's website at http://www.tcpcapital.com. Prospective investors should read these materials carefully before investing

This presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on estimates, projections, beliefs and assumptions of management of the Company at the time of such statements and are not guarantees of future performance. Forward-looking statements involve risks and uncertainties in predicting future results and conditions. These forward-looking statements do not meet the safe harbor for forward-looking statements pursuant to Section 27A of the Securities Act or Section 21E of the Securities Exchange Act. Actual results could differ materially from those projected in these forward-looking statements due to a variety of factors, including, without limitation, changes in general economic conditions or changes in the conditions of the industries in which the Company makes investments, risks associated with the availability and terms of financing, changes in interest rates, availability of transactions, and regulatory changes. Certain factors that could cause actual results to differ materially from those contained in the forward-looking statements are included in the "Risks" section of the Company's shelf registration statement declared effective on May 3, 2017, and the Company's subsequent periodic filings with the SEC. Copies are available on the SEC's website at www.sec.gov and the Company's website at http://www.tcpcapital.com. Forward-looking statements are made as of the date of this presentation, or as of the prior date referenced in this presentation, and are subject to change without notice. The Company has no duty and does not undertake any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information, or otherwise.



### TCP Capital Corp.

#### **TCPC**

- Business development company (BDC)
- Trades on NASDAQ: "TCPC"
- Expects to distribute most of its earnings as dividends<sup>(1)</sup>
- 8.6% current dividend yield<sup>(2)</sup>

## Investment Objective

We seek to generate high total returns through current income and capital appreciation, with an emphasis on principal protection

#### **Leveraged Loans**

Focused on direct origination of senior secured loans to stable middle-market borrowers:

- Contractual first claim ahead of subordinated debt and equity
- Assets pledged as collateral
- Interest payments typically floating rate



<sup>(1)</sup> There can be no assurance that dividends will continue at current rates or that guarterly cash distributions will be made.

<sup>(2)</sup> Based on a closing price of \$16.65 as of 8/1/2017.

## **Dividend Stability**

- Net investment income<sup>(1)</sup> of \$0.43 per share
  - Quarterly dividend of \$0.36 per share paid on June 30, 2017
- Declared Q3 2017 dividend of \$0.36 per share
  - Payable on September 29, 2017 to holders of record as of September 15, 2017
- Dividend coverage each quarter since inception

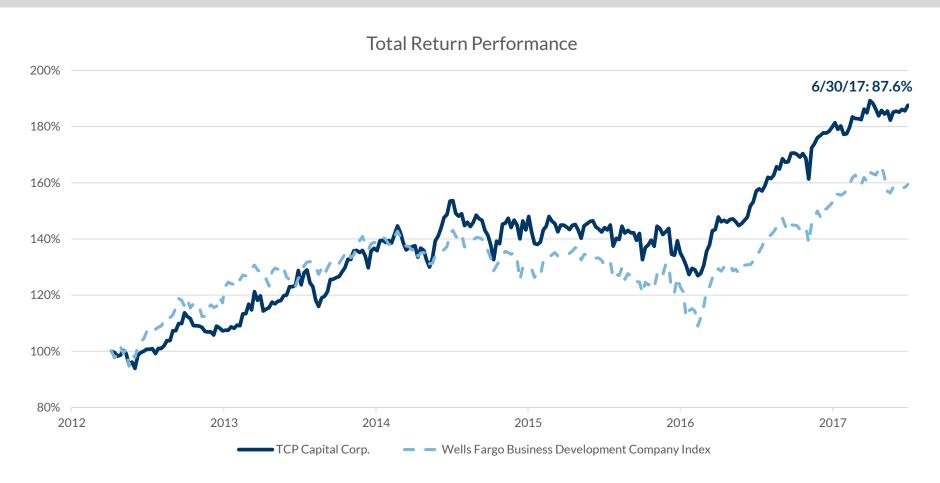
	2	2012(2	2)		20	13			2014			2015			2016				2017			
Per Share	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	ITD Total
Regular dividend	0.34	0.35	0.35	0.35	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	0.36	7.51
Net investment income	0.40	0.43	0.59	0.49	0.38	0.40	0.38	0.39	0.40	0.38	0.38	0.37	0.44	0.40	0.43	0.38	0.38	0.39	0.36	0.38	0.43	8.58
Regular Dividend Coverage	118%	123%	169%	140%	104%	110%	106%	107%	111%	104%	106%	103%	122%	110%	118%	106%	106%	108%	100%	106%	119%	114%
Special dividend			0.05	0.05			0.05		0.05		0.05											0.25

<sup>(1)</sup> After incentive compensation.

<sup>(2)</sup> Incentive compensation was waived prior to January 1, 2013.

## **TCPC Comparative Performance**

#### Out-performed the Wells Fargo BDC Index

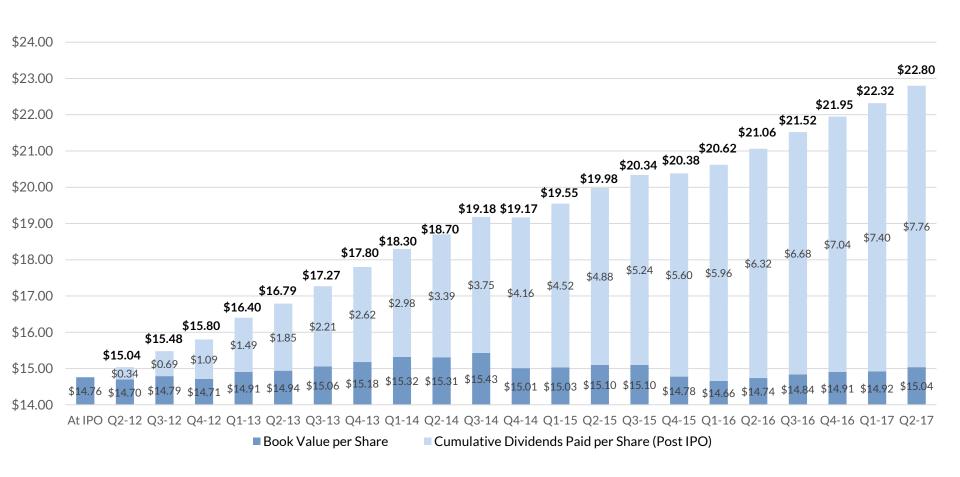


<sup>(1)</sup> Assumes a fixed investment on April 6, 2012 in TCP Capital Corp. and the Wells Fargo Business Development Company Index. Assumes all dividends are reinvested on the respective dividend payment dates without commissions. Source: FactSet.



### **Strong Track Record of Positive Performance**

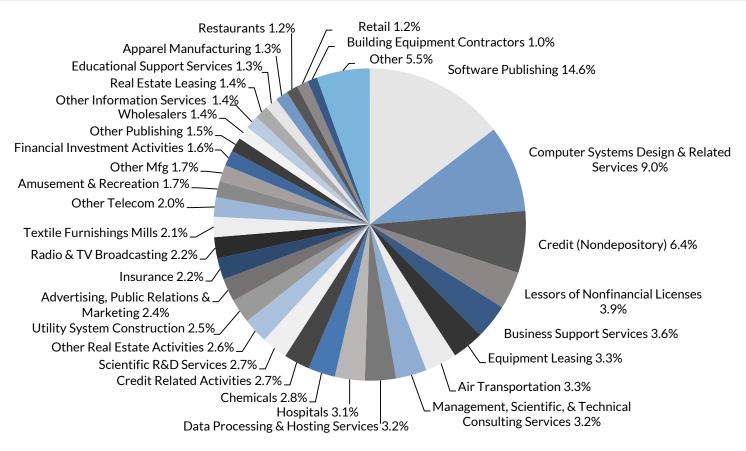
#### **Book Value per Share and Dividends Paid**



## Portfolio Highlights as of June 30, 2017

- \$1.45 billion portfolio fair value
- 85% of debt portfolio is floating rate

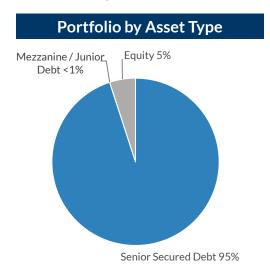
- 95% of portfolio is senior secured debt
- 11.1% weighted average effective yield on debt portfolio<sup>(1)</sup>



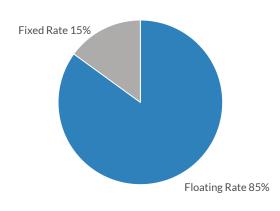
<sup>(1)</sup> Weighted average annual effective yield includes amortization of deferred debt origination and exit fees and original issue discount, but excludes market discount, any repayment and make-whole fee income, and any debt investments on non-accrual status.

## **Conservatively Positioned Portfolio**

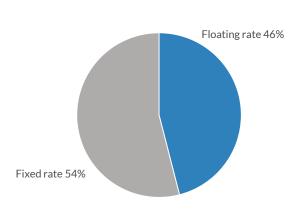
#### As of June 30, 2017







#### Leverage by Interest Type



#### Positive annual impact on net income of base rate increases in interest rates:(1)

Basis Point Change	Net Investment Income	Net Investment Income Per Share
Up 300 basis points	+\$30,519,644	\$0.52
Up 200 basis points	+\$21,422,001	\$0.36
Up 100 basis points	+\$12,324,357	\$0.21
Down 100 basis points	(\$2,446,556)	(\$0.04)
Down 200 basis points	(\$2,255,553)	(\$0.04)
Up 200 basis points Up 100 basis points Down 100 basis points	+\$21,422,001 +\$12,324,357 (\$2,446,556)	\$0.36 \$0.21 (\$0.04)

<sup>(1)</sup> Please refer to page 72 of the Company's 10-Q as of June 30, 2017.



## **Portfolio Highlights**

Asset Mix of the Investment Portfolio (in thousands)	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016
Senior secured debt	\$ 1,378,055	\$ 1,273,608	\$ 1,248,888	\$ 1,221,182	\$ 1,176,581
Mezzanine/subordinated debt	-	-	-	-	-
Equity	67,893	64,902	66,082	55,248	54,920
Total investments	1,445,948	1,338,510	1,314,970	1,276,430	1,231,501
Portfolio Activity (in thousands)	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016
Gross new commitments	\$ 266,918	\$ 139,793	\$ 207,402	\$ 146,640	\$ 119,118
Exits (includes repayments)	158,968	117,033	179,233	108,179	119,906
Net commitments	107,950	22,760	28,169	38,461	(788)



## **Quarterly Operating Results**

						e Months Ended		
						in thousands, e	 •	
	6	/30/2017	3	3/31/2017	_1	2/31/2016	 9/30/2016	 6/30/2016
Investment income								
Interest income	\$	45,982	\$	38,780	\$	39,104	\$ 38,277	\$ 34,763
Lease income		74		75		74	71	650
Dividend income		17		-		-	-	-
Other income		158		488		349	121	182
Total investment income	46,231			39,343		39,527	38,469	35,595
Expenses								
Interest and other debt expenses		7,896		7,755		7,615	6,199	5,834
Management and advisory fees		5,079		4,934		4,905	4,816	4,656
Administrative expenses		567		590		426	430	416
Legal fees, professional fees and due diligence expenses		561		278		537	550	731
Other expenses		1,092		904		1,891	809	824
Total expenses		15,195		14,461		15,374	12,804	12,461
Net investment income before taxes		31,036		24,882		24,153	25,665	23,134
Excise taxes		_				569	 _	 
Net investment income		31,036		24,882		23,584	 25,665	 23,134
Net realized and unrealized gain (loss)		(4,601)		(470)		4,054	209	2,675
Incentive allocation distributions		(6,207)		(4,976)		(4,717)	 (5,133)	 (4,627)
Net increase in net assets to common equity	\$	20,228	\$	19,436	<u>\$</u>	22,921	\$ 20,741	\$ 21,182
Earnings per share	\$	0.35	\$	0.37	\$	0.43	\$ 0.39	\$ 0.43
Net investment income per share <sup>(1)</sup>	\$	0.43	\$	0.38	\$	0.36	\$ 0.39	\$ 0.38
Dividend per share	\$	0.36	\$	0.36	\$	0.36	\$ 0.36	\$ 0.36
Weighted average common shares outstanding		57,275,565		53,041,902		53,041,753	52,736,835	49,224,367
Ending common shares outstanding		58,792,202		53,042,047		53,041,900	53,041,751	50,705,049

<sup>(1)</sup> After incentive compensation and taxes.

## **Financial Highlights**

(\$ per share)	Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016
Net investment income before taxes	\$ 0.54	\$ 0.47	\$ 0.46	\$ 0.49	\$ 0.47
Excise taxes	-	-	(0.01)	-	-
Incentive compensation on NII	(0.11)	(0.09)	(0.09)	(0.10)	(0.09)
Net investment income, after incentive <sup>(1)</sup>	 0.43	 0.38	0.36	 0.39	 0.38
Net realized & unrealized gains (losses)	(80.0)	(0.01)	0.07	-	0.05
Net increase in net assets from operations	0.35	0.37	0.43	0.39	0.43
Dividend paid	(0.36)	(0.36)	(0.36)	(0.36)	(0.36)
Premium on issuance of securities	0.13	-	-	0.07	0.01
Net asset value	15.04	14.92	14.91	14.84	14.74
	 Q2 2017	Q1 2017	Q4 2016	Q3 2016	Q2 2016
Total fair value of investments (000s)	\$ 1,445,948	\$ 1,338,510	\$ 1,314,970	\$ 1,276,430	\$ 1,231,501
Number of portfolio companies	94	88	90	88	89
Average investment size (000s)	\$ 15,382	\$ 15,210	\$ 14,611	\$ 14,505	\$ 13,837
Debt/equity ratio <sup>(1)</sup>	.59x	.70x	.66x	.74x	.62x



<sup>(1)</sup> Excludes SBIC debt, which is exempt from regulatory asset coverage requirements.

<sup>(2)</sup> Net of trades pending settlement.

## **Quarterly Balance Sheets**

(in thousands, except per share data) ASSETS	/30/2017 unaudited)	_	3/31/2017 unaudited)	1:	2/31/2016 (audited)	_	/30/2016 unaudited)	_	6/30/2016 unaudited)
Investments at fair value	\$ 1,445,948	\$	1,338,510	\$	1,314,970	\$	1,276,430	\$	1,231,501
Cash and cash equivalents	41,574		55,964		53,580		140,874		38,314
Accrued interest income	15,161		14,896		13,692		12,120		9,306
Receivable for investments sold	14,143		-		-		6,307		27,667
Other assets	8,882		4,712		5,356		6,098		8,824
Total assets	1,525,708		1,414,082		1,387,598		1,441,829		1,315,612
LIABILITIES									
Debt, net of unamortized issuance costs	\$ 586,724	\$	608,357	\$	571,659	\$	631,702	\$	516,661
Payable for investments purchased	40,430		2,057		12,349		9,151		40,952
Incentive allocation payable	6,207		4,976		4,717		5,133		4,627
Interest payable	5,402		4,672		5,014		4,520		2,996
Other liabilities	3,003		2,741		2,924		4,215		3,185
Total liabilities	641,766		622,803		596,662		654,721		568,421
NET ASSETS	\$ 883,942	\$	791,279	\$	790,936	\$	787,108	\$	747,191
NET ASSETS PER SHARE	\$ 15.04	\$	14.92	\$	14.91	\$	14.84	\$	14.74



## **Best-In-Class Advisory Fee Structure**

	Typical Externally Managed BDCs <sup>(1)</sup>	TCP Capital Corp.
Base Management Fee	■ 1.5% - 2.0% on gross assets	<ul> <li>1.5% on gross assets (less cash and cash equivalents)</li> </ul>
Incentive Fee Hurdle	<ul><li>2.0% quarterly return on NAV</li></ul>	■ 2.0% quarterly return on NAV
Incentive Compensation	<ul> <li>Capital Gains: 20% of cumulative net realized gains less net unrealized depreciation</li> </ul>	<ul> <li>Capital Gains: 20% of cumulative net realized gains less net unrealized depreciation, subject to a <u>cumulative</u> (infinite), annualized 8% total return hurdle</li> </ul>
	<ul> <li>Ordinary Income: 20% subject to quarterly hurdle rate calculated quarterly</li> </ul>	<ul> <li>Ordinary Income: 20% subject to a <u>cumulative (infinite), annualized</u> <u>8.0% total return</u> hurdle</li> </ul>

✓ Subject to cumulative high water mark



## **Diversified Sources of Funding**

#### As of June 30, 2017

Source	Capacity	Drawn Amount	Available	Pricing	Maturity
SVCP Revolver	\$116.0mm	\$0.0mm	\$116.0mm	L + 2.50%	Jul-18
Term Loan	\$100.5mm	\$100.5mm	-	L + 2.50%	Jul-18
2019 Convertible Senior Unsecured Notes	\$106.8mm <sup>(1)</sup>	\$106.8mm	-	5.25%	Dec-19
2022 Convertible Senior Unsecured Notes	\$137.1mm <sup>(2)</sup>	\$137.1mm	-	4.63%	Mar-22
TCPC Funding Facility	\$350.0mm	\$175.0mm	\$175.0mm	L + 2.50% <sup>(3)</sup>	Apr-21
SBA Debentures	\$150.0mm	\$75.0mm	\$75.0mm	2.58% (4)	2024-2027
Total leverage	\$960.4mm	\$594.4mm	\$366.0mm	<b>4.03%</b> (5)	
Cash			\$41.6mm		
Net settlements			\$(26.3)mm		
Unamortized debt issuance costs		\$(7.7)mm			
Net		\$586.7mm	\$381.3mm		

#### TCPC is rated BBB- by Standard & Poor's with outlook stable

- (1) \$108 million par. Carrying value shown.
- (2) \$140 million par. Carrying value shown.
- (3) Rate is L + 2.25% subject to certain draw requirements.
- (4) Weighted average interest rate, excluding fees of 0.36%.
- (5) Combined weighted-average interest rate on amounts outstanding.



### **Contact Information**

#### **Investor Relations**

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#### **Transfer Agent**

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